

Network News

A World of Cargo
Managed

Newsletter
Network Aviation Group

NETWORK AIRLINE MANAGEMENT EXPANDS FLEET WITH AN ADDITIONAL B747F AIRCRAFT...

Network Airline Management (NAM) expands its fleet once again with an additional B747-400 nose loading production freighter aircraft in December 2024.

The additional nose-loading aircraft, registered as TF-AKG, joined NAM's fleet at the end of last year by arriving at our home base in Liege and entering service on Saturday the 14th of December 2024.

Jonathan Clark, Network Aviation Group's CEO, says "adding another B747 nose door aircraft to our fleet is a step in the right direction to becoming an all-production freighter fleet. This latest addition is an ex-China Airlines Cargo freighter which has already begun delivering world-class cargo services. Renowned for its exceptional range, payload capacity, and reliability, the Boeing 747 is the ultimate workhorse for global air cargo operations."

The addition of this aircraft further enhances NAM's ability to meet the growing demand for air cargo transportation around the world, particularly for large and specialised shipments. As of January 2025, the NAM fleet operates three B747 production freighter, nose door aircraft, plus a B747-400BDSF converted freighter aircraft. Furthermore, Network Airline Management continues its search for additional freighter aircraft to join its growing fleet.

Be sure to contact our friendly teams around the world today for the latest rates, availability and to book your cargo on our Network. You can find your nearest office by visiting our website at: www.network-airline.com/our-network for more information on how we can help you.



#TFAKG

Image shows the new Network Airline Management B747F aircraft. Photo credit to Cooper Aviation on Instagram

Renowned for its exceptional range, payload capacity and reliability, the B747 is the ultimate workhorse for global air cargo operations.

Network Aviation Group Set for a BIG Year as it Celebrates Forty Years in Business...

2025 sees Network Aviation Group celebrates its 40th year in business and with a big year ahead, with various parties and events planned, it's set to be our biggest yet. Read more on our plans for this year below.



Air Cargo Africa in Nairobi, NBO 19th - 21st February.

Air Cargo Conference in Dallas, DFW - 2nd - 4th March.

40th Anniversary Party in Paris, CDG - 24th May.

Air Cargo Europe in Munich, MUC - 2nd to 5th June.

Air Cargo Southeast Asia in SIN, Singapore - 29th - 31st October.

Air Cargo Americas in Miami, MIA - 11th - 13th November.

Network Welcomes New Starters Around the World



Over the last few months Network Aviation Group has welcomed various new starters across its Network of offices...

Network's London Gatwick Eagle House Headquarters has recently welcomed Amy Zimmerman, who joins as a Customer Services Agent, Josh Davies joins as an Operations Officer, Khizr Mahmood joins as an Operations Officer and Phoebe Southon moves to the Commercial Team as Commercial Ops Support & Planning Officer.

Network Airline Services in Billund, Denmark has recently welcomed Amanda Poulsen in Customer Services. Shari Bodhaine joins Network Cargo in the US as Sales Manager for the Pacific North West Region, whereas Kristen Stewart joins the Network ATL team in Customer Support. Tamara Palmer also joins the NCM team in the US as Sales Manager for the Mid Atlantic Region.

We welcome all our new starters to the wider Network Aviation Group team and we wish them the very best!



Network Airline Services at the ACN Awards 2024

With the Air Cargo News Awards complete for another year and Network Airline Services recognised as a "GSSA of the Year" finalist once again, we are thrilled to have been shortlisted in 2024.

"It's always a pleasure catching up with our industry partners, customers and colleagues, plus a BIG thank you to all our guests for joining our table. Check out the pics from a great afternoon in London.

We're very much looking forward to this year's awards where we hope to be nominated once again in 2025, our 40th year, with Network Airline Services as "GSSA of the Year."

The Air Cargo News Awards is one of the highlights of our calendar and we very much look forward to celebrating with you all.

Get to Know Jonathan Clark, Network Aviation Group's Chief Executive Officer in 2 Minutes...

Jonathan has been with Network Aviation Group for a year, having joined back in January 2024 and with his 35+ years of experience in the air cargo industry, the future of Network is bright and changing for the better...

Introducing a new feature to Network News, Get to Know, where we interview individuals from the wider Network team around the world and we find out more about them, such as their role models and icons, to how they got into the industry and everything in between. So, let's get started with Jonathan Clark...

How did you get into airfreight/logistics?

I was sent to the job centre by my parents after finishing school and waiting to start University. The careers officer had a book of jobs and the first one in her folder was under "A" for Airfreight. I was told it was a permanent job, however I was only looking for something to cover the summer. I went for the interview that day with MSAS Cargo International and got the job. Never looked back!

What quote has most resonated with you?

"Believe nothing you hear and only one half of what you see." Edgar Allan Poe.

What's the best piece of advice you've ever received?

A job worth doing is worth doing well. My stepfather always said this and it stuck in my mind.

What is the most adventurous thing you have ever done?

Bungy jumping in Florida, rock climbing in the Dolomites, swimming with Dolphins in New Zealand and most recently motor racing at Spa Francorchamps.

If you could have dinner with any three people, living or dead, who would it be and why?

Winston Churchill: would like to listen to him talking about his life in politics while smoking one of his famous cigars.

Sir David Attenborough: I love nature and if I am not in the bush, then watching and listening to Sir David is fascinating. Can only imagine the untold stories that could be shared over dinner.

Guenther Steiner: Anyone that watches Formula 1 - Drive to Survive (Netflix) would understand this one. He has quite a story about starting the Haas team and he has such a great personality.

What's something we wouldn't know about you from your CV?

I really enjoy being at home with my family and my two dogs. Life is busy, but family life brings you down to earth. Nothing I love more than being on holiday with my Wife and son in our favourite place South Africa.

What hobby have you always wanted to try but never got around to?

I also wanted to skydive, which is funny as I am a bit scared of heights.

If you hadn't pursued a career in airfreight, what other field would you have liked to go into?

Most likely motorsport or something to do with cars.

If you could have any superpower, what would it be?

Very simple, the ability to heal.

What's your proudest moment and your biggest regret?

Proudest: The birth of my son 17 years ago. Biggest regret: Not leaving a previous job sooner and realising there are better companies to work for.



If there was a movie made about your life, who would you like to see play the lead role?
Has to be a Scotsman, Sean Connery if he was alive or Ewan McGregor would make a good alternative.

Looking back over your career, what would your message be to someone considering a career in logistics?

Work for a really good company that makes you happy and the people around you are fun. Don't take work too seriously and be prepared to move around to gain new skills and experiences. If you get the opportunity to work overseas grab it with both hands, those life experiences are precious. The airfreight industry is full of opportunities!

How do you motivate your team?

Listen to your team, take an interest in what they do, be positive, make time, never criticise and treat everyone with respect.

What is the one thing you can't travel without?

My phone. I once left my phone behind when I went on an overseas business trip in Africa and that taught me a valuable lesson. Check and double check your essentials before any trip.

Who is your role model?

My stepfather without doubt was my role model. Generous, fun, kind, selfless, practical and full of wisdom.

What would your autobiography be called?

Learn and move on...
Cats or dogs? Dogs

Early riser or night owl?

Early riser. Best part of the day.
What is the best and worst purchase you've made?
Best purchase would have been my home in South Africa. Worst purchase would have been a car I bought new some years ago. It had an engine fault from the second week and I should have insisted on a replacement. Had the car for three years and drove me mad. Live and learn.

If you could only eat one meal for the rest of your life, what would it be?

A dozen Mozambique prawns butterflied with some lemon butter on the braai (BBQ).

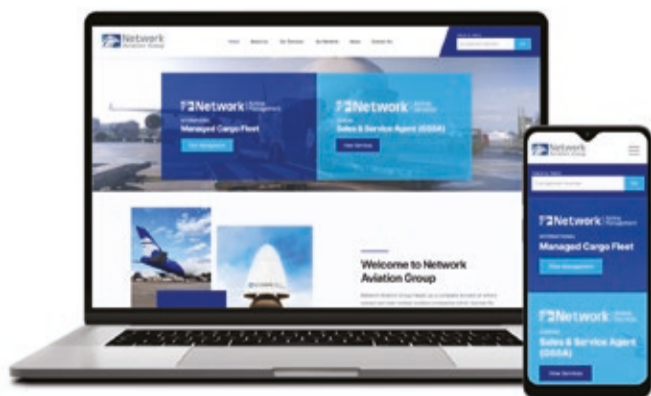
What's your most used emoji?

Smiley face. :)

Jonathan Clark - Chief Executive Officer



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Network in Miami, MIA for the Air Cargo Forum '24.

Network Cargo's recent trip to Miami for the latest Air Cargo Forum event was a huge success, with 4 days of...

Network's recent trip to Miami for the latest Air Cargo Forum event was a huge success, with 4 days of networking with industry leaders, plus catching up with colleagues and customers. A big thank you to everyone who met with our Network Cargo teams for another fantastic event in MIA, we'll see you at the next one!



Amerijet Celebrates Fifty Years in the Industry...



Amerijet International Airlines proudly marks its 50th anniversary in December 2024. Founded in 1974 by David Bassett, the company began with humble beginnings, operating as a Part 135 air-taxi operator with a single leased airplane evolving into a market leader in the Caribbean & Central America operating twelve 767 freighters.

From the start, Amerijet has been committed to delivering exceptional customer service, with a focus on reliability and safety. These principles have been the cornerstone of the company's operations, building a reputation for trust and excellence across industries and regions.

Reflecting on this milestone, CEO Joe Mozzali stated, "For a company to achieve a 50th year anniversary milestone is extremely impressive, especially in the dynamic Latin America air cargo market. This is a direct reflection of our resilience while providing value and service to customers and communities."

Network represent Amerijet as GSA in Malta, South Africa, Dubai and France, who has represented the airline for more than 21 years.

Network Opens New Office in Bucharest, Romania!

November 2024: Network Airline Services recently opened a brand-new office in Bucharest, Romania. The new office sits within the airport region, therefore expanding our footprint in Europe and venturing into Eastern Europe. The airport location allows the OTP team to be closer to their local customers and agents in the capital.

Sander van Vilsteren, our Vice President for Europe, was thrilled to open the new office for business and said, "I'm glad to present Network Airline Services to a new location in Romania, a first for us at Network, where we represent Air Malawi, Allied Air, KM Malta Airlines and RwandAir."

This new office further adds to our global network, offering our customers more options in the Eastern European region. The new address is as follows: Network Airline Services, Drumul Garii Odai No. 1A Street, Intrarea A, Et 3, Cam 300, Otopeni, 075100, Ilfov, Bucharest, Romania. The contact details for the Bucharest office are as follows, tel: +4 0730 102 704 and email: OTP@network-airline.com - be sure to contact Nicoleta and the team today to book your cargo!

"We wish our Network Airline Services team in Bucharest all the very best in their new office!"





Network Try Their Hand at Rugby at Twickenham

Network Aviation Group's London Gatwick, LGW Eagle House headquarters recently caught the action of both England vs Australia and England vs South Africa at Twickenham Stadium in London.

We'd like to thank all our customers who joined us for two great matches, it's just a shame about the results... but on to the next one!

This was Network LGW's first outing into the world of corporate sporting hospitality for our customers and it's something we're looking to do more of in the coming years, so stay tuned for further updates!



Capacity TO MOVE the World

We are air cargo GSSAs and capacity management specialists

Network Airline Services offers airlines the full range of GSSA services. Globally positioned, with established teams in all major air cargo hubs, we have the right blend of experience, customer relationships and local market knowledge to ensure our airline partners' costs are reduced but their cargo revenue opportunities are maximised.

Network Airline Services has:

- The benefit of thirty years' experience in air cargo management
- Expert knowledge of local markets and international opportunities
- An established track record of maximising revenue for more than twenty airlines
- A commitment to offering the highest levels of customer service to both you and your customers
- The experience to grow your cargo sales whilst optimising your cargo capacity

A World of Cargo, Managed www.network-airline.com **Network** | Airline Services

Networks 1st eCommerce Forum at Liege Airport...

Our first EU eCommerce Forum event at Liege Airport was a great success, with two jam-packed days of meeting customers, partners and potential eCommerce clients.



Sander van Vilsteren, Network's Vice President for Europe and Johan van der Schueren, Network's Country Manager for Belgium attended our first ever EU eCommerce Forum event at Liege Airport back in September 2024.

This event is a great opportunity to meet with existing and potential customers in the ever booming eCommerce sector of air freight and we'd like to thank everyone who met with Sander and Johan and made us feel welcome as the goodie bag sponsor at the 2024 event, see you next time.



NCM & Carribbean Airlines Attend Working Session



The Carribbean Airlines (BW) team recently visited our Los Angeles, LAX and Miami, MIA stations, to review 2024's statistics as well as setting our future goals and growth plans for 2025 and beyond.

"With the year drawing to a close and with more great milestones for both companies ahead, we're excited for what comes our way over the next year in 2025."



Network Aviation Group Presents its Very First Network Wrapped for 2024...

Last year was another strong year for us at Network, but we're thrilled to unveil our first ever, custom-made "Wrapped" selection for 2024, check it out below...

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|--|---|---|---|--|
| <p>NAM operated a total of 2029 flights!</p> <p><small>With our B747F fleet</small></p> | <p>We moved a total of 126,821 tons of cargo in 2024</p> <p><small>or 126,820,853 kgs to be precise!</small></p> | <p>Which is the equivalent of 56,365 white rhinos</p> <p><small>or six hundred and four blue whales!</small></p> | <p>Our most visited airport stations:</p> <ol style="list-style-type: none"> 1 Nairobi, NBO 2 Hong Kong, HKG 3 Lagos, LOS 4 Accra, ACC 5 Libreville, LBV | <p>Our most visited airport stations:</p> <ol style="list-style-type: none"> 6 Niamey, NIM 7 Brazzaville, BZV 8 Luanda, NBJ 9 Bangui, BGF 10 Port Harcourt, PHC <p><small>*excluding tech stop stations</small></p> |
| <p>We flew a total of 5,121,003 nautical miles</p> | <p>Which is equivalent to 12 round trips to the moon!</p> <p><small>REALLY??</small></p> | <p>or... 236.7 times around the earth!</p> <p><small>That's crazy...</small></p> | <p>Our total flying hours were 11,832...</p> <p><small>with an average flight time of 5.54 hours!</small></p> | <p>The longest flight time: 14 hours and 43 minutes</p> <p><small>from San Francisco, SFO to Hong Kong, HKG.</small></p> |

A Royal Christmas Surprise in Accra, Ghana for NAM...

Network Airline Management recently transported a HUGE 5m Christmas tree to Accra as part of a fabulous festive centrepiece.



This stunning tree (pictured above on the right) was standing tall in one of the most prestigious hotels in the Accra region and was part of an annual Christmas tree lighting ceremony, graced by the King of Ghana himself.

This shipment was booked by our Network Airline Services team in Frankfurt, FRA in Germany, so be sure to contact Stefano and the team today for the latest rates, availability and to book your cargo. You can also visit our website to find your nearest sales office and for more information on how we can help YOU, here: www.network-airline.com

This stunning Christmas tree was standing tall in one of the most prestigious hotels in the Accra region, as part of a fabulous centrepiece.

Avianca Cargo Transports More Than 100 Tons of Aid in 2024



Throughout 2024, Avianca Cargo has transported of over 100 tons of humanitarian cargo to countries such as Brazil and Colombia..

Throughout 2024, Avianca Cargo has transported over 100 tons of humanitarian cargo to countries such as Brazil and Colombia. With the mobilisation of 260 volunteer doctors assisting in medical brigades in rural areas, Avianca Cargo has benefited more than 600 families through food deliveries.

In response to the floods that affected Rio Grande do Sul in Brazil, Avianca Cargo and its partners teamed up to transport 50 tons of humanitarian aid from Campinas International Airport (VCP) to Porto Alegre Canoas Airport (QNS) to support families affected by this emergency at the end of April.

In Colombia, during the emergency caused by fires in Bogotá between January and February, Avianca delivered 138 tons of humanitarian aid, including non-perishable food, blankets and face masks, which benefited the population directly affected in the eastern hills of the city. Thanks to Avianca Cargo for sharing this article with us.

Did You Know: Network is the GSSA for Avianca Cargo in the UK and Ireland as well as in the UAE and India? To find our nearest sales office to you, visit our website and contact our teams today to book your freight on Avianca Cargo.

NAS Reappointed as GSSA for Astral Aviation in the UK & Europe



As of the 1st of January 2025, Network Airline Services is pleased to announce its reappointment as the General Sales and Services Agent (GSSA) for Astral Aviation in Europe and the USA.

Andy King, Network Aviation Group's VP of Middle East and Africa adds: "We are very pleased to be working with East Africa's leading all-cargo airline again. We have over 40 years of experience in providing air freight solutions for clients in the East African region, and look forward to growing this business together with Astral."

Sanjeev Gadhia, Astral Aviation's CEO says: "We are delighted to partner with Network Airline Services as our GSA for Europe & the USA. Their deep understanding of the air cargo industry and their commitment to excellence make them the ideal partner to represent our interests and serving our customers in these key markets once again."

Another Fruitful Trip to Singapore for Network's Florent Turlier

NAS CDG's Florent Turlier recently visited our local GSA partner DP Aviation in their downtown Singapore office.

Network Airline Services' Florent Turlier from its Paris, CDG office visited our local GSA partner DP Aviation at the end of last year for a 2024 wrap up catch up. The team discussed the year's overall progress and made plans for this year and discussed what could lie ahead in 2025 and beyond.

"I'd like to thank our partners at DP Aviation in Singapore for their warm welcome and hospitality. It was great catching up with the team again. Network and DP have successfully been working together for over 10 years and there are more great services to come this year and in the future!"

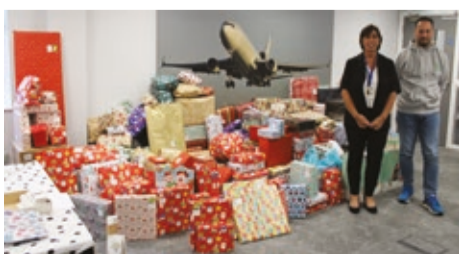


We have been working together successfully for over 10 years and there are more great services to come this year and in the future!

NAG LGW Christmas Charity Wrapping

Our Network Aviation Group team at its London Gatwick, Eagle House HQ lent the team at The Greenaway Foundation a space in its training room, so their team of Christmas elves could wrap hundreds and hundreds of festive gifts for local children, in the Crawley area, who wouldn't normally receive a gift at Christmas.

The LGW team also made a generous donation to the charity which the Foundation used to purchase further presents for children in the local area. The image on the left shows the wrapped gifts in the Network training room awaiting collection and the image on the right shows the rows of gifts ready for the children to collect in a local school's sports hall.



It's Party Time



Network Airline Services Party with Sri Lankan as its New UK GSA

Our Network Airline Services team in London Heathrow, LHR recently hosted a SriLankan Cargo UK GSSA launch party, welcoming the senior UL cargo team plus over 50 guests to celebrate this exciting new partnership. With a live band, traditional Sri Lankan dance troop and authentic cuisine, the party was no normal Thursday evening. Thanks to all our guests who joined us!

Christmas Jumper Day Across the Network in Dec

Christmas Jumper Day is a firm favourite of the Network festive calendar and 2024's edition of the Day was a good one. Network teams from our Amsterdam AMS, Dubai DXB, London Gatwick LGW and London Heathrow LHR all got into the festive spirit, sporting their Christmas knitwear!



NAS BLL Bakes a Surprise Visit to ScanGlobal DK



Our Network Airline Services team in Billund, BLL in Denmark recently visited its long-standing customer Scan Global Logistics, surprising the team with two custom made cakes, to celebrate the ongoing partnership between the two companies. The cakes were finished with two images of our Boeing 747F aircraft and they were delicious, according to the team!



Andy Walters, Network Airline Management's Commercial Director Takes a Well Earned Retirement

We recently said a fond farewell to Andy Walters, Network Airline Management's, now retired, Commercial Director in December last year.

The team at our London Gatwick, Eagle House HQ in Crawley celebrated Andy's 30-year-long career with a get together of his colleagues, with good company and nostalgic stories from the years gone by.

Andy's decades of dedication and expertise have made a lasting impact on, not only Network, but our wider industry. Join us in wishing Andy a well deserved retirement from Network.



We wish you all the very best for your retirement, Andy!

Local Connections Global Reach



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