

# Network News

*A World of Cargo*  
**Managed**

*Newsletter*  
Network Aviation Group

## NETWORK AIRLINE MANAGEMENT EXPANDS ITS FLEET OF BOEING 747 FREIGHTER AIRCRAFT...

Network Airline Management (NAM) continues to strengthen and extend its long-term partnership with Air Atlanta Icelandic (AAI) by adding a further B747-400F production freighter aircraft to its fleet.

The new aircraft will join NAM's fleet entering service in the latter part of Q3, into the start of Q4 of 2024. The NAM freighter fleet will then exclusively operate four B747 aircraft, including three with nose-loading capabilities, as well as the existing B747-400BDSF converted freighter aircraft.

Jonathan Clark, Network Aviation Group's CEO, says "operating a fleet of B747 nose door aircraft with their higher payload and nose door loading capability fits perfectly with NAM's flexible business model, providing the ideal platform to carry heavy outsize cargo for NAM's scheduled flight program and for worldwide charter availability."

Andy Leslie, Group Chairman added "the additional aircraft confirms our commitment to work hand in hand with AAI in anticipation of our future transition to B777F aircraft."

Baldvin M. Hermannsson, CEO of Air Atlanta Icelandic also added "we are happy to further cement our long-standing relationship with Network Airline Management. The performance and professionalism of Network throughout the years makes us confident that the operation will be successful in the years to come."

Be sure to contact our friendly teams around the world today for the latest rates, availability and to book your cargo on our Network. You can find your nearest office by visiting our website at: [www.network-airline.com/our-network](http://www.network-airline.com/our-network) for more information on how we can help you.



“ Operating a fleet of B747 nose door aircraft with higher payload and loading capability fits perfectly with NAM's flexible business model.





# New National Airline for Malta Announced as KM Malta Airlines - NAS Remains as TCM Provider.

The newly established national airline for the Maltese Islands is now operational, originally announced in October 2023, carrying the name KM Malta Airlines. The new airline commenced operations on the 31st of March 2024 and...

"Would retain its current workforce and fleet size, whilst continuing to serve 17 important international routes, while building on the many strengths of its predecessor, but with a strong focus on long-term financial sustainability."

The nation's Prime Minister stressed the importance of connectivity for Malta, situated in the heart of the Mediterranean and the importance of having a national airline. "Malta's new airline will prove to be a critical part of the infrastructure of the Islands, whilst the air connectivity the national airline provides is inextricably linked to the collective, economic growth and success of the Maltese Islands. The Government of Malta stands as its sole shareholder."

The newly forged KM route network has been optimised for commercial efficiency, connecting Malta to the capital cities of Europe and primary airports of the European continent and beyond. The new airline will initially operate a total of seventeen routes, with increased frequencies added to some existing, mature routes to maximise aircraft utilisation and optimise commercial performance. The core network will be continually reviewed to identify new opportunities for further commercial growth.

The new airline will operate a single-type aircraft fleet, of eight Airbus 320 NEOs. Importantly, these modern fuel-efficient aircraft offer superior operating economics, better environmental performance with reduced CO2 emissions and noise pollution per passenger. In line with industry best practice, the fleet will comprise of a mix of owned and leased ownership aircraft.

## KM Malta Airlines Renews TCM Partnership with Network Airline Services

Network Airline Services has provided a Total Cargo Management (TCM) solution to KM Malta Airlines' predecessor, over the last few years, which has recently been extended for a further year. The agreement is now venturing into its 9th year of NAS providing Total Cargo Management solutions for the Maltese-based airline.

The TCM agreement has assisted the airline to vastly expand its cargo business as well as establishing itself in the global air freight marketplace, whilst increasing distribution channels. This has allowed the partnership to build a strong platform for future growth of its cargo business as an important revenue contributor.

Since the TCM agreement began, NAS has secured income for the airline month on month, year on year, whilst allowing a better synergy shared between NAS and KM including important functions

such as sales, marketing, pricing and revenue management, cargo reservations, revenue accounting, back-office administration, IT systems, cargo handling and interline contracts. The Total Cargo Management agreement between the two companies will remain in place and will continued to be honoured where Network Airline Services have historically represented KM as its GSA and TCM provider.

## Contact Network Airline Services today...

You can find the nearest NAS sales office to you with the 'Our Network' page here: [bit.ly/NAGOurNetwork](https://bit.ly/NAGOurNetwork) so be sure to contact our teams around the world today for rates, availability and to book your cargo on KM Malta Airlines, or visit our website for more information on how we can help YOU!





# Eagle House HQ Celebrates Lunar New Year of the Dragon 2024.

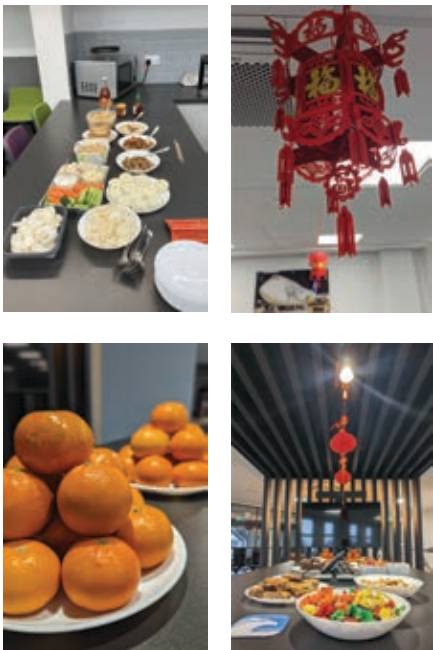
Our team based at our London Gatwick HQ celebrated the Lunar New Year with lots of themed food and snacks, decorations throughout the office, plus a "wear something red" group photos below...



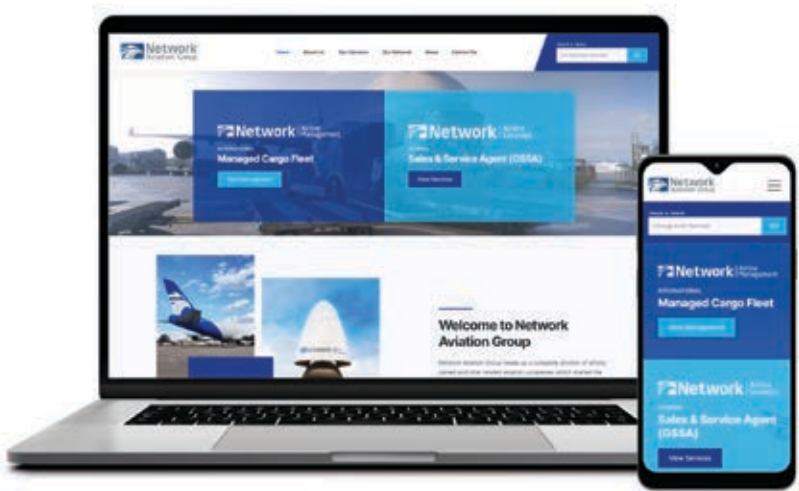
Left to right: Josh Davies, Daniel Ellis, Daniel Gibbons, Robert Duncan, Neil Ledingham, Julia Deer, Karl English, Toni Lee, Malcolm Higginson, Jane Webber, Luke Baker, Aidan Malahu, Sherinu Ashraff, Muhammad Shahid, Anna Spurr and Daniel Stride.



Left to right: Julia Deer, Karl English, Moses Mugga and Jane Webber.



# Our NEW Website is now LIVE...



Our new website is NOW LIVE, check it out here: [www.network-airline.com](http://www.network-airline.com) and while you're there, be sure to follow us on social media using the links below:



# Avianca Cargo Transports 400 Million Flowers to the US

**Avianca Cargo, Colombia's leading flower carrier, transported more than 400 million flower stems to the United States for the Mother's Day celebration.**

Avianca Cargo moved close to 18,000 tons of flowers from Colombia and Ecuador to the US with around 300 cargo flights operated. Avianca is the leader in the transportation of flowers from Colombia to the United States. For another season and for the second time this year, Avianca Cargo doubled its regular capacity for flower transportation from Colombia & Ecuador to the US.

More than 14,000 tons were transported from Colombia, once again positioning the cargo airline as the national leader in the transportation of this product to the United States. The company is also expanding its fleet with new A330 freighters, enabling it to continue to position itself as an important strategic partner for the flower industry in the region.

For this Mother's Day season, and for the second time this year, Avianca Cargo doubled its regular capacity for the transportation of flowers, highlighting the export of roses and carnations from Bogota, pompons, hydrangeas and chrysanthemums from Medellin, and roses, carnations, and gypsophila from Quito. Avianca Cargo is represented in the UK out of London Heathrow and Ireland by NAS as its GSSA.



# Network Appointed as the Safe Air GSA in the United Arab Emirates.

Network's global GSA company Network Airline Services have signed an agreement with Kenyan carrier SAFE Air to provide cargo sales and marketing for the carrier in the UAE and Oman.



Left to right: Andy King, Mohamed Aden and Charles Simiyu.

"Network Aviation Group's (NAG) global GSA company Network Airline Services (NAS) have signed an agreement with Kenyan carrier SAFE Air to provide cargo sales and marketing for the carrier in the UAE and Oman. SAFE Air operates regular cargo services between Nairobi and Juba, in South Sudan and Mogadishu in Somalia and has recently jointly started a weekly service to Port Sudan and Djibouti. The company was formed in 2007 and operates both passenger and cargo flights across Africa and the Middle East from its base in Nairobi Kenya.

The companies have jointly operated charter flights across East Africa and the Horn of Africa supporting humanitarian efforts in Sudan, Somalia and Yemen. Network has offices in Dubai and Muscat and will also support SAFE globally from the companies' offices in Europe and USA." This appointment marks Network's first GSA representation of the K3 airline, so be sure to contact our friendly teams today for the latest rates, availability and to book your cargo on Safe Air.







Left to right: Sam Lindsey, Malcolm Higginson, Jonathan Clark, Andy Walters, Thomas Guiot, Olivier Yans, Jurriaan Pieterse, David Alexis, Yossi Shoukroun and Tanguy Pollet.

# Network Celebrates TEN Years of Partnership with Challenge Handling.

Network Aviation Group and Challenge Handling recently celebrated a decade of partnership at its Liege Hub. The 24th of April 2024 marked an incredible milestone for the two companies, marking a decade of collaboration and trust between Challenge Handling and Network Aviation Group. Senior management members from both sides gathered in Liège to commemorate and celebrate this great milestone...

"Beyond the 10 years of partnership, we've celebrated long-term work and remarkable successes together, a true testament to our shared commitment to excellence in air cargo logistics!" **By the numbers, together we have achieved:** 427,939 tons of cargo handled, 5,605 flights coordinated, 58,628 trucks dispatched and 238,605 AWBs processed.

Each number represents our relentless efforts and dedication to providing seamless logistics solutions. This partnership has fueled steady growth for both companies, whilst deepening connections with our loyal customers and partners, as well as allowing the ongoing success to attract new and potential business in the future.

As we look back over the decade, we are filled with gratitude for every milestone we've reached together. Here's to continuing our journey, flying higher and reaching further in the years to come! "Thank you to everyone at Challenge Handling for these fantastic 10 years working together. Onward and upwards to many more years of success to come! It's always a pleasure to come together, working as a team!"



# NAS Appointed as the GSA for Air Serbia in France.

Network Airline Services has been appointed as the GSSA for Air Serbia Cargo in France, effective from the 1st of June 2024. Air Serbia currently operates a fleet of both Airbus and Boeing aircraft including A319, A320, B737 and A330 aircraft. The JU airline operates to 78 destinations in 35 different countries around the world from its hub at Belgrade Nikola Tesla Airport.

Florent Turlier, Network's Director for France said, "our NAS team based in Paris, CDG are more than happy to be appointed as the GSA for Air Serbia Cargo in France. This is a great opportunity for us and we are very much looking forward to working with their cargo department, who are known for their high efficiency and swift communication."

Network Airline Services (NAS) is the General Sales and Services division of the Network Aviation Group, established in 1985, with 43 offices and 200 staff around the globe to provide airlines cargo GSSA services. So be sure to contact our friendly team at CDG today for the latest rates, availability and to book your cargo on Air Serbia via email at: [reservations.cdg@network-airline.com](mailto:reservations.cdg@network-airline.com) or by phone on +33 1 48 16 61 64.



“ Air Serbia currently operates to 78 destinations in 35 different countries around the world from its airport hub in Belgrade...”





# NCM Appointed as GSA for jetBlue in New York

Network Cargo Management has been appointed as the GSSA for JetBlue in New York effective from the 1st of June 2024.

Ken Joseph, Network Cargo Management's Sales Manager based in New York said, "I am happy to confirm that NCM has been appointed as JetBlue's GSSA in both the New York, JFK and Newark, EWR regions to sell their air cargo space and capacity, providing more options to our customers. JetBlue operates over 1,000 flights per day, serving around 100 domestic and international network destinations both in the Americas as well as in Europe. The airline operates out of six hubs, with its primary hub at New York's John F. Kennedy International Airport."

Network Cargo Management in JFK is Network's first office to represent the B6 airline in the USA, so be sure to contact our friendly team today for the latest rates, availability and to book your cargo on JetBlue. You can find your nearest office by visiting us at: [www.network-airline.com/our-network](http://www.network-airline.com/our-network) for more information on how we can help you.




# This is Network Airline Management - New Video!



**This is Network Airline Management:** Check out our latest video featuring NAM's very own TF-AMU and TF-AMM B747F aircraft, shot at Liege Airport back in the Summer of 2023.

Let us know what you think in the video's comments and stay tuned for more video updates.



Click [HERE](#) to watch the full length promotional video, or visit our YouTube channel at: <https://bit.ly/ThisIsNAM>

# NAS Appointed as GSA for Allied in Italy...

Network Airline Services has been appointed as the GSSA for Allied Air Cargo in Italy effective from the 1st of March 2024.



Andrea Cossutta, NAS Italy Country Manager based in Milan said, "I am happy to confirm that NAS has been appointed as Allied Air Cargo's GSSA in Italy, to sell their air cargo capacity from Europe to Ghana, Nigeria, Kenya and throughout Africa, operating with x3 B747F aircraft. Network Airline Services already represent Allied as its GSSA around the world, with NAS Italy now joining Network's wider representation of the airline out of Milan, MIL.

Network Airline Services is the GSSA for Allied Air Cargo (4W) in various other European countries, such as France, Germany, the Netherlands, the UK plus many more – so be sure to contact our friendly team in MIL today for the latest rates, availability and to book your freight on Allied Air Cargo. You can find your nearest office by visiting our website at: [www.network-airline.com/our-network](http://www.network-airline.com/our-network) for more information on how we can help you.



# A Successful Trip to Port Gentil and Libreville...

Network's Florent Turlier recently visited local customers, agents and partners across the two cities in Gabon. "I'd like to thank all our customers and partners in Gabon, it was nice to meet with everyone again. There has been lots of positive changes over the last 2 years and there's more great services to come..."

Contact our global teams today for the latest availability, rates and to book your cargo to POG, LBV and many more via our website here: <https://bit.ly/NAGContactUs>



Left to right: Cindy Koumbangoy and Florent Turlier.



Left to right: Jessilia Nzassi, Florent Turlier and Abel Ekogha.



Sebastien Malaussena with Florent Turlier and the local team in Gabon.





Left to right: John Gilfeather, Jonathan Clark, Rita Berardinelli, David Ambridge and Caetano Quibuba.

# NAM Renews its Long Term Boeing 747-400 Freighter Contract with TAAG Angola Airlines

Network Airline Management and TAAG Angola Airlines are pleased to announce the renewal of their long-term freighter aircraft contract, sealing their ongoing partnership for the foreseeable future.

Resuming its regular weekly scheduled service from Liege, Belgium, to the capital of Angola, Luanda, NAM provides a Boeing 747-400F aircraft with nose door capability offering up to 120,000 kilos of cargo capacity. The weekly freighter will operate every Friday directly to the newly opened Dr. António Agostinho Neto International Airport, NBJ, located near Luanda.

Andy Walters, Commercial Director of Network Airline Management noted: "We are delighted to have renewed this contract with TAAG once again, resuming our partnership with TAAG Angola Airlines. Network Airline Management has a long-established track record of offering our customers the most cost-effective solutions and this service is no exception. We provide the capacity to carry heavy and oversized cargo on our main deck freighter aircraft, as well as pieces up to 20 metres in length via the aircraft's nose door."

About Network Airline Management - Network Airline Management operates a fleet of B747F aircraft and has 46 offices across its global network. The entire group handles over 150,000 tonnes of cargo annually, offering a variety of sales and services to clients, whilst managing its own fleet of freighter aircraft across a network of scheduled routes and charter destinations throughout the world. For more information on NAM and the wider Group, visit our website: [www.network-airline.com](http://www.network-airline.com)

About TAAG Angola Airlines - TAAG Angola Airlines is the leading airline in the country and is recognised worldwide for its strong high-yield market, having grown its current network to 12 domestic as well as 13 international destinations. Its fleet allows, in addition to passenger transport, air cargo services which have become essential for Angola's growth and development. TAAG is a company that prides itself on a strong track record of service and performance excellence. For more information on TAAG Angola Airlines, visit: [www.taag.com](http://www.taag.com)

*“ We are delighted to have renewed this contract with TAAG once again, resuming our partnership with TAAG Angola Airlines.*

## NCM Renews Long-Term GSA Contract with Philippine Airlines

Network Cargo Management and Philippine Airlines, the flag carrier airline of the Philippines, have renewed their long standing GSSA contract in Canada with NCM.

We are pleased to announce that the contract has been renewed for a further 3 years with effect from the 5th of February 2024.

Howard Jones, President of Network Cargo Management in Canada based in its Toronto, YYZ office said: "We are thrilled that Philippine Airlines have once again renewed our GSA contract. Our teams in Canada have a strong focus on providing elevated levels of quality customer service and offering viable solutions for our customer's cargo. These benefiting factors have contributed to the renewal of this contract with PR and we are more than happy to continue our long-standing, successful partnership with them."

Image below: a Philippine Airlines Airbus A330-300 Aircraft – Courtesy of Melvin Loi on Flickr.



## Sri Lankan Airlines Appoints NAS as its GSA in the UK.

Sri Lankan Airlines has appointed Network Airline Services as their cargo GSSA in the UK, effective from the 15th of June 2024. Sri Lankan operates daily wide-body flights from London Heathrow to Colombo, connecting into a network covering the Middle East, Indian Sub-continent, Asia and Australia.



John Gilfeather Sales Director at NAS said, "the NAS team feel very honored and privileged to be appointed as the Cargo GSA for Sri Lankan Airlines in the UK. NAS will dedicate a team of experienced and customer focused staff to retain existing customer business and identify potential new customers and cargo for the Sri Lankan Airlines network."

Established in 1979, Sri Lankan Cargo has continuously provided connectivity across the world through its ever-evolving fleet of modern aircraft and global network. Operating 22 aircraft to 37 global destinations, Sri Lankan Cargo is one of the major air cargo operators in the region. The new fully equipped cargo terminal located at Bandaranaike International Airport, Katunayake is the sole handling agent for all airlines operating into Sri Lanka and moves nearly 200,000 metric tonnes of cargo annually.

NAS is the GSA division of the Network Aviation Group, established in 1985, with 43 offices and 200 staff around the globe to provide airlines cargo GSSA services. So be sure to contact our friendly team at LHR today for the latest rates, availability and to book your cargo on Sri Lankan via email at: [srilankan@network-airline.com](mailto:srilankan@network-airline.com) or by phone on +44 1784 425300.



# NAS Appointed as GSSA for FlyDubai in Kenya.



Network Airline Services has been appointed as the GSSA for FlyDubai in Kenya effective from the 1st of January 2024.

Sarah Wangui, NAS' Managing Director based in Nairobi said, "I am happy to confirm that NAS has been appointed as FlyDubai's GSSA in Kenya, to sell their air cargo space and capacity. With flights commencing on the 17th of January 2024, the Dubai-based carrier becomes the first airline from the UAE to operate direct flights to Mombasa, with a four-times weekly service from the 17th of January 2024. The introduction of flights to Mombasa, MBA sees growth for the airline's African network to 11 destinations, in 10 different countries."

Network Airline Services is also the GSSA for FlyDubai (FZ) in two other East-African countries, Tanzania and Uganda, as well as the Netherlands in Europe – so be sure to contact our friendly teams today for the latest rates, availability and to book your cargo on FlyDubai.

You can find your nearest office by visiting our website at: [www.network-airline.com/our-network](http://www.network-airline.com/our-network) for more information on how we can help you.

# NAS CDG Attend Working Session with RwandAir Cargo in Paris.

Florent Turlier, Network's Director of France headed to RwandAir's new office in Paris' city centre, on the Champs-Élysées...

Network's Florent Turlier headed to RwandAir's new office in downtown Paris, on the Champs-Élysées, for a productive working session with senior members of the WB in France team, discussing recent progress as well as future targets for the remainder of 2024 and beyond.

Network Airline Services is the GSSA for RwandAir across Europe and Network Cargo Management in the US, so contact our Network teams today for the latest availability, rates and to book your cargo on WB. You can find your nearest office via our website here: <https://bit.ly/NAGOurNetwork>



Left to right: Higiro Deogratias with Florent Turlier and Jonas Ndam.

# Network Sponsors CDGFC in the UK

Andy Leslie, Network Aviation Group's Chairman and the entire Network team are thrilled to be the main sponsor of Crawley Down Gatwick Football Club for the current season - good luck to the team this year!



NAG's Chairman Andy Leslie (left) with CDGFC Chairman David Connor (right)

# Event Season



Network Sales Director Andy King with Area Sales Manager Javier Gonzalez.

# NCM at the Air Cargo Conference 2024 in Louisville, Kentucky.

Our Network team headed to downtown Louisville, Kentucky for the recent Air Cargo Conference event, meeting with industry colleagues, as well as new and existing customers from across the United States.

"Thanks to everyone who shared this fantastic event with us, visited our booth and met with our Network team, we'll see you next time!" Contact our teams across the USA today for the latest availability, rates and to book your cargo.

# The Air Charter Association Spring Lunch 2024...

Network and its partners attend The Air Charter Association's Spring Lunch once again. "It was another fantastic day for our team at the latest ACA Spring Lunch, to catch up and network with industry partners, customers and colleagues earlier this year. We're honoured to have sponsored the event again, thanks to our guests for joining our table, we'll see you at the Autumn Lunch later in the year."

Since this event took place, Branko Mihailovic (pictured below) sadly passed away after a short illness. Everyone at Network passes on their sincere condolences to Branko's family and friends.



Left to right: Andy Bentley, Jonathan Clark, Neil Ledingham, Malcolm Higginson, Branko Mihailovic, Marwan Traboulsi, Andy Walters, Hans Mash of HSM Global and Andrew Ballard.

# NAM Celebrates with Corex France in Paris!



Left to right: Sébastien Malaussena, Sam Lindsey, Jacob Cabinda, Jonathan Clark, Abel Ekogha and Didier Kouakoua.

Network Airline Management celebrates new warehouse opening with Corex France in Paris!

Some of NAM's senior management team attended the grand unveiling of Corex France's new warehouse facility at Charles de Gaulle Airport. The team were delighted to attend the event, as part of Corex's future growth plans, with a drinks reception and lavish meal. The entire Network team wish the best of luck to the Corex France team in their new home at CDG.





Left to right: Lloyd Canday, Mharis Belotindos, Yolande Nopole, Aswathy Bipin, Thushara Soman, Yegana Bekirova, Evalinda Bayona, Sharmila Bondili, Jonathan Clark, Raji Manuel, John Paul Magpili, Claire Divinagracia, Yvey Salcedo and Paquito Beja.

## Network's CEO Jonathan Clark Visits the ANA Aviation Services Team in Dubai, DXB...

Another stop on our CEO's tour of the Network Aviation Group of offices... NAG's Chief Executive Officer Jonathan Clark, earlier in the summer, visited our ANA Aviation Services office in Dubai, DXB meeting the team there for the first time.

"I was incredibly impressed by the team's dedication and hard work at our Dubai office. They are a valuable asset to the Group and I'm confident they will continue achieving great things."

Our team in Dubai currently represented the following airlines as their GSA: Air Tanzania, Allied Air Cargo, Amerijet, Avianca, Bringer Air Cargo, Cyprus Airways, KM Malta Airlines, Safe Air, TACA and Tampa Cargo - so be sure to contact our team in DXB for the latest availability, rates and to book your cargo via our website at [www.network-airline.com/our-network](http://www.network-airline.com/our-network)



## Local Connections Global Reach



A World of Cargo, Managed  
[www.network-airline.com](http://www.network-airline.com)

## Providing Worldwide Cargo Management Solutions

To find out how we can improve your air cargo performance contact your local office:



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### CARIBBEAN

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